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HOME BUYER ROADMAP

MEET WITH A REAL ESTATE PROFESSIONAL

Discuss the type of home and ideal features you're looking for.

THE BUYER'S ADVANTAGE

As the buyer, your agent's commission is often paid by the seller so your representation comes from the seller's proceeds.

GET PRE-APPROVED

You will need pay stubs, W2s, and bank statements to know what you can afford.

SEARCH FOR HOMES

Now for the fun part! Your agent will schedule showings and help you find the perfect home.

ADVANCED SEARCH

Your real estate professional has tools and systems to ensure you see every available home that meets your criteria.

THE CONTRACT

The contract provides you with a timeline to obtain financing and time to inspect the state of the home. Your real estate professional will inform you of your rights related to the contract.

NEGOTIATION AND CONTRACT

It may take a few tries to get it just right, but hang in there. You're on your way!

MAKE AN OFFER

Your agent will prepare your offer, and quickly if it's a low inventory market based on the price and terms you choose

ATTEND HOME SHOWINGS

Go prepared and be ready to keep track of likes and dislikes during your showing.



UNDER CONTRACT OR IN ESCROW

You and the seller have agreed to price and terms. The home is held for you until closing.

FINAL DETAILS

Perform due diligence, order the appraisal, conduct an inspection, and review terms with the lender.

PREPARING FOR CLOSING

Finalize your loan, review documents, discuss the inspection, and attend a pre-closing walkthrough.

CLOSING

Transfer of funds and ownership take place as the closing is facilitated by a title company or an attorney.



Oak & Stone REAL ESTATE

This is not intended to solicit a currently listed home.
Information is deemed reliable, but not guaranteed.