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REAL ESTATE AGENT

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SELLER ROADMAP



MEET WITH A REAL ESTATE PROFESSIONAL

Hold a no-commitment initial meeting to identify next steps.

ESTABLISH A PRICE

Your agent will provide a market analysis to help determine an asking price for your home.

PREPARE YOUR HOME

View your home through the eyes of the buyer and ask yourself what you'd expect.

LIST IT FOR SALE

Your agent will put your home on the open market. Make it as easy as possible for potential buyers to view your home.

SHOWINGS

Short notice showings may occur. Try your best to accommodate these requests so you never miss a potential sale!



FINAL DETAILS

While under contract, the buyer will work with their mortgage provider to finalize the loan and perform other due diligence.

UNDER CONTRACT

You and the buyer have agreed to all of the terms of the offer and both parties have signed the agreements.

CHOOSING AN OFFER

Your agent will present the benefits and risks of each offer. You will have the opportunity to either accept or counter.

OFFERS & NEGOTIATIONS

A buyer's agent will present your agent with an offer.





INSPECTION

The buyer will perform a physical inspection of the home and may even ask you to make certain repairs.

CLOSING

Funds and ownership are transferred. Pack up and prepare if the buyer is ready to move in!



Oak & Stone REAL ESTATE

This is not intended to solicit a currently listed home.
Information is deemed reliable, but not guaranteed.